



Your FICO score will determine the loan's interest rate.

FICO Tier	FICO Score Range
4	720+
3	700 - 719
2	640 - 699
1	620 - 639

AUTO LOAN RATES

AUTOMOBILE

Loan Type	Max Term	FICO Tier	Rate	Down Pymt
2018/2019 New Service Fee \$75	60 Months	4	3.75	10%
		3	4.25	10%
		2	4.75	10%
		1	5.25	10%
2017-2011 Used Service Fee \$75	48 Months	4	4.25	10%
		3	4.75	10%
		2	5.75	10%
		1	6.25	10%

RATES INCLUDE A .375% DISCOUNT FOR AUTOMATIC PAYMENTS FROM A FSB ACCOUNT; ADJUST RATE (ADD .375% FOR ACH OR COUPON BOOK REPAYMENT METHODS)

72 MONTH TERM FOR NEW AUTO LOANS ONLY WITH AN INCREASE IN THE RATE OF .50%

Lowest annual percentage rate assume excellent credit history, automatic loan payment from a FSB account, 10% down payment on a new car financed for 60 months. A \$25,000 purchase under these assumptions, including a \$75 service fee, would result in a \$459.00 monthly payment.